

AGENDA

HORIZON EUROPE WIDERA TWINNING PROPOSAL WRITING BOOTCAMP

DAY 1 Winning Twinning Proposals – Excellence, Impact & Implementation

09 : 00	START OF THE TRAINING
09 : 00 – 09 : 12	WELCOME & SUCCESS CRITERIA • What "full score" means for CSA (Excellence / Impact / Implementation) • Evaluator behavior: time pressure + evidence placement • Outputs and template we will build
09 : 12 – 09 : 45	DECONSTRUCTING THE TWINNING TOPIC (call-to-evidence) • Must/should map: Expected Outcomes + Scope -> evidence matrix for Part B • Twinning obligations: coordinator step-change + RM capacity building • Research component rule-set (and avoiding "RIA drift") **Exercise:** 1-page compliance and evidence map
09 : 45 – 10 : 25	EXCELLENCE CLINIC: OBJECTIVES AND STEP-CHANGE STORY • Objective ladder: profile, people, system, networks • Joint agenda: partner roles, credibility, boundaries **Exercise:** Excellence core in 12 sentences
10 : 25 – 10 : 35	COFFEE BREAK
10 : 35 – 11 : 15	IMPACT CLINIC: KPIs, PATHWAYS AND CREDIBILITY • Impact pathways: outputs -> outcomes -> impacts (coordinator-level first) • KPI design: baseline, target, data source, owner • Communication and dissemination that is resourced **Exercise:** Impact summary table + KPI shortlist
11 : 15 – 12 : 00	IMPLEMENTATION LAB: WORK PLAN THAT PROVES DELIVERY • Work plan architecture aligned to the three award criteria • Mandatory RM WP/task (RM comp) with tangible deliverables • Mobility/training design with measurable participation • Governance + risk + milestones as he controls system **Exercise:** WP-Task-Deliverable-Milestone-Risk grid
12 : 00 – 12 : 10	COFFEE BREAK



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12 : 10 – 12 : 35

LUMP SUM READINESS AND RESOURCE COHERENCE

- Budget-by-workplan: proving resource realism under lump sum
- Traceability checks: objectives -> KPIs -> WPs -> deliverables -> resources

Exercise: resource traceability map + consistency scan

12 : 35 – 13 : 00

EVALUATOR SIMULATION AND LAST 48HOURS QA ROUTINE

- Mini panel review: scoring excerpts with official criteria language
- Red-flag list: downgrade reasons + fastest fixes
- Final packaging checklist + drafting plan to the deadline

Output: prioritized improvement plan

END OF THE TRAINING