

PARTNER DATA

A.1 Organisation

PIC number :	925501057
Type of organisation:	SME

Registered address

Street name and number :	Narva mnt. 5-104
Postcode :	10117
Town :	Tallinn
Country:	Estonia
Region :	
Internet address :	https://efmc.eu/
Telephone 1 :	(+372) 604 1400
Telephone 2 :	
Fax:	

A.2 Person authorised to represent the organisation in legally binding agreements (legal representative)

Title (Mr/Mrs/Ms) :	Mr.
Family name / surname	Raphael de Vivans
Department / Faculty :	
Role in the organisation :	CEO
E-mail address :	rdevivans@efmc.eu
Telephone	(+372) 604 1400
Country :	Estonia
Region :	

A.3 Person responsible for the management of the application (Contact person)

Title (Mr/Mrs/Ms) :	Mr.
Family name / surname	Robert Carroll
Department / Faculty :	
Role in the organisation:	Senior Expert
E-mail address:	rcarroll@efmc.eu
Telephone 1 :	(+34) 617 477 458

PARTNER DESCRIPTION:

Organisation name	European Fund Management Consulting
Country	Estonia

Aims and activities of the organisation

Please briefly present the partner organisation/group (e.g. its type, scope of work, areas of activity and if applicable, approximate number of paid/unpaid staff , learners and members of the group.

European Fund Management Consulting is one of the leading companies in Europe specialised in the financial management of European Union Research & Innovation projects (FP7 & H2020). Established in January 2014, EFMC has its headquarters in Tallinn, Estonia and contact points in Paris, Barcelona and Rome.

The company mission is to support beneficiaries of European grants across the entire life-cycle of EU projects, The main area of specialization is Research & Innovation grants.

EFMC clients are universities, research centres, large companies, SMEs, laboratories, public companies, NGOs.

EFMC delivers a wide range of services such as:

- H2020 Trainings
- H2020 Proposal Writing
- H2020 Consulting Services
- H2020 Audit Management
- H2020 Audit Stress Test
- H2020 Project Management

The company values guide the way we work with its clients

Experience – the quality of EFMC people is the cornerstone of its ability to serve clients. EFMC people are the most valued asset – they are experienced and passionate about their work.

Quality – EFMC is committed to providing high-quality services. Customers choose EFMC because we provide applicable information in an easy and understandable manner.

Passion – EFMC is passionate about its business, brand and services.

Openness – EFMC is committed to a culture of international teamwork and collaboration, it is flexible, adaptable and opened to changes.

Ethical values – EFMC treats ethics as an integral part of its business. EFMC always act within its ethical standards.

What are the activities and experience of the partner organisation in the areas relevant for this project? What are the skills and/or expertise of key persons involved in this project?

EFMC has an extensive experience in supporting EU grants beneficiaries achieving their goals and facing their challenges for a sound comprehensive EU project management.

Since 2014, EFMC has organized more than 70 training courses, delivering training to more than 1300 participants from 1000 EU organisations representing the leading EU industry, academia and public sector

<https://efmc.eu/about/customers/>.

Training topics focused on the administrative and financial management of R&I grants, proposal writing in H2020 and extensive exploitation of the Participant Portal functionalities.

EFMC does not adopt e-learning.

Training services have been complemented by consulting activity, in particular by means of technical support during audit situations and through simulated audits to prevent errors in financial statements and other incorrect application of legal requirements from the grant agreement.

EFMC experience is expected to be valuable in the frame of the present proposal with reference to R&I programmes, in particular Horizon 2020 among others,

Raphael de Vivans: After 10 years in the private sector as SME manager, Raphael de Vivans decided to join the European Commission as an external auditor for the DG RTD. For 3 years, he has been in charge of on-the-spot controls of beneficiaries to ensure that their accounting and recording systems comply with the financial requirements of the RTD contract. His role was to verify that costs charged by contractors comply with the RTD contract. He was in charge of the evaluation of audit findings and was responsible for proposing changes as necessary in systems, procedures and financial aspects of the RTD contract. He audited public and private companies, Universities, Small and Medium size Enterprises, and non-profit organizations all over Europe. During these 3 years, he realised that many beneficiaries have difficulties with the rules of the European contracts. Many of them are looking for support when they have to face administrative & financial issues in the management of their projects and to face an audit carried out by the European Commission services.

Robert Carroll: Senior Expert. Nationality: Irish. EU, FP7 & H2020 grants consultancy expert. He commenced his professional career advising the Irish Parliamentary committee on EU funding in Dublin, Rep. of Ireland and thereafter being appointed to the position of EU Funding Officer at the European University Foundation based in Luxembourg. Moving to Barcelona; Spain subsequently he was appointed to a number of senior EU expert advisory positions; at a Barcelona based R&D centre, an international EU funding consultancy and the Catalan employers confederation. Therefore he has garnered over the last 13 years invaluable experience at the forefront of advising and providing financial consulting services to RTD providers, SME clients, universities and non-profit organisations on all aspects of H2020 proposal writing, EU financial project management, and audit procedures with the European Commission.

Marco Liviantoni: Senior Expert. Nationality: Italian. Graduated in law at the University of Perugia in 2002. In 2003, he moved to Brussels, working in the EU environment until 2007. He gained a significant experience in the field of European policies and programs. From 2005 to May 2018, owner of an Italian consulting firm specialized in strategic consulting and European Union funding. 18 years of experience as consultant in European Policies, EU Programmes and Venture Capital, EU Projects Coordinator and Project Manager, Head of European Project Area at Umbria Trade Agency, Responsible of EURO INFO CENTRE IT390 – Italy, Key Account Manager for beneficiaries of SME instrument, H2020 (Enterprise Europe Network), IMP3rove Certified Expert I – Enhancement of Innovation Management Capacities of SMEs, Experience as lecturer at university and master degree level, ESF trainer.